All Dealer Principals All Sales Managers All Sales Executives All Regional Sales Managers All Corporate Sales Managers All V Direct Reports



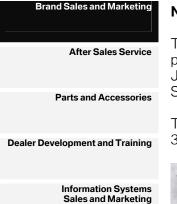


Product Information Bulletin.

2006/05/05 VB-2 Product Planning & Pricing

New 3 Series Coupé Introduction (E92). ZAVB967052006

Management



Operations and Marketing Services

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Company BMW (South Africa) (Pty) Ltd Registration Number 1960/000196/07 BMW Group Company

Board of Directors *Dr. N J G Reithofer (Chairman)

*W.M.L.Stadler (Managing) *U-B Sanne

(Finance) *Dr. J Hedrich (Technical and Logistics) **J P Horton (Sales and Marketing) G van Wyk (Human Resources) *Dr. J P Fegbeutel (Legal and Corporate Planning) N P van Heerden (Non-Executive) M S Phalatse (Non-Executive)

> *German **British 04.05

New 3 Series Coupé (E92) Introduction, Profile and Pricing.

This bulletin contains the introduction information, eNewsletter and product profile for the new BMW 3 Series Coupé. The start of production (SOP) is in June 2006 and it should therefore arrive in the South African market in September 2006.

The 3 Series Coupé range has been expanded with the introduction of the 335i Coupé, powered by a twin turbo 6 cylinder engine producing 225kW.



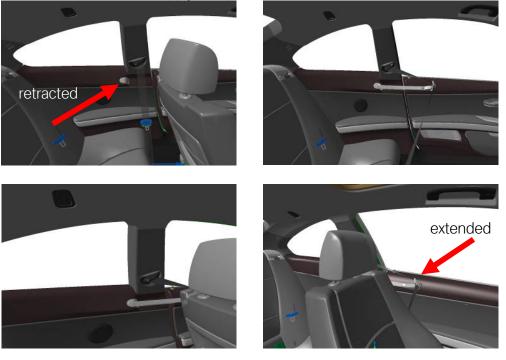
Positioning:

The positioning statement is: **"Performance and individualistic Elegance".** The intention is differentiate the 3 Series coupé more from the sedan than before. The focus is on an elegant coupé design, more refinement and confident performance.

Unique selling points:

The usual Product Selling points should be available in June. Here are some of the unique selling points of the 3 Series coupé:

- Elegant design
- Refined substance
- High level of individual options (including Active steering on 335i)
- Powerful engines (e.g. 335i),
- Bi Xenon lights with corona rings
- Daytime running light (is standard in all markets)
- Runflat tyres
- New ambient interior lighting
- Plastic front fenders
- Folding rear headrests
- Extended centre console in rear to emphasize 4 seater characteristics and
- Seat belts in interior colour
- Electric seatbelt comfort supply (see picture below).



Option code	2C4	2C5	2HC	2KE	2C6
Styling	157	185	187	188	189
Description	Starspoke	Starspoke	Radial-spoke	V-spoke	Radial-spoke
Rim size	8J x 17" ET34	8J x 17" ET34	8J x 17" ET34	8/8,5J x 17" ET34/37	8/8,5J x 18" ET34/37
Tyre size	225/45 R17 91 V/W	225/45 R17 91 V/W	225/45 R17 91 V/W	225/45 R17 91 255/40 R17 94 V/W	225/40 R18 88 W 255/35 R18 90 W
325i	Optional	Standard	Optional	Optional	Optional
335i	na	na	na	Standard	Optional

Wheel overview:



Recommended Retail Price (incl. VAT):

325i M Coupé	R 330,500
325i A Coupé	R 344,200
335i M Coupé	R 471,000
335i A Coupé	R 484,700

Note: The Profile and Pricing is available on Focus.



Should you require additional information, please do not hesitate to contact Jan Lötter on 012-522-2418

Kind regards,

BMW South Africa (Pty) Ltd.

Jan Lötter Manager: Product planning and Pricing Kelly Leishman General Manager: BMW Brand Management

Attachments:

- 1) eNewsletter (4 pages) and
- 2) Detail product profile (4 pages)

The new BMW 3 Series Coupé eNewsletter:

Sporting power and unmistakable elegance.

In just under five months' time, a new, attractive addition to the BMW 3 Series will be introduced: the new BMW 3 Series Coupé. This elegant new 2-door sports coupé within the BMW 3 Series, due to hit showrooms in September 2006, will differ more markedly from the Sedan in terms of looks and engineering content than its predecessors. With its confident personality, the new BMW 3 Series Coupé embodies sportiness, performance and unmistakable elegance. The top engine option is the BMW 335i Coupé, featuring the new 3.0-litre six-cylinder in-line engine with **second-generation direct injection (High Precision Injection) and Twin Turbo.** This special engine, producing 225 kW/306 hp of power, lends the sporting 2-door coupé superior performance, without the customary penalties associated with petrol-powered turbos of the past. In addition, there is a plethora of unique engineering features such as the optional Active Steering which will make the BMW 3 Series Coupé the new benchmark in its class. Its core competitors will be the Mercedes-Benz CLK, the Alfa Brera.



Dynamic styling: the new BMW 3 Series Coupé features sleek, elongated looks and a low roof line.

Elegant coupé design: low-slung and powerful.

The exterior of the new BMW 3 Series Coupé embodies dynamism and elegance. Going one step further than the BMW 3 Series Sedan, itself a very sporting and dynamic car, the body is even lower and more elongated. The new daytime running lights, using the Corona rings in the headlights, see their world première in the BMW 3 Series Coupé, making this the first BMW to feature an unmistakable front view, **both at night and in daylight**.

- Sleek coupé styling with long wheelbase, short overhangs, and greenhouse moved far back.
- Lower kidney grille and lower headlights than the Sedan: the front design gives the BMW 3 Series Coupé a particularly broad and lowslung look.
- Wider tail lights that are easier to see and are more distinctive.



Clean cockpit design: new instruments, perfect ergonomics and a pleasant sense of space.

Interior: classy and individual.

The interior design underscores the individual and exclusive personality of the BMW 3 Series Coupé. The instrument panel is focused on the driver's needs and creates a generous sense of space. High-class materials and upholstery options, in conjunction with a generous range of available colours and decorative trims, enable a multitude of possible combinations. The continuous centre console extends all the way to the rear seats, separating the two ergonomically designed rear seats and providing handy storage options.

- Generous interior with driver-focused instrument panel offering an uncluttered view of all controls and creating a pleasant sense of space.
- Exclusive Chrome Pearl-Grey trim for decorative surfaces and door openers.
- Coupé instruments with rev counter up to 8,000 rpm and speedometer distinguished by tighter scaling and longer indicators.



New top engine: the six-cylinder...



...with High Precision Injection and Twin Turbo produces 225 kW.

BMW 335i Coupé: turbo power for top performance.

Generous space on the rear seats by coupé standards.

With the new BMW 3 Series Coupé, BMW underscores its status as a world leader in engine construction. The undoubted engineering highlight in the new BMW 3 Series Coupé is the new six-cylinder in-line engine with High Precision Injection and Twin Turbo. Featuring secondgeneration direct injection combined with two small, parallel turbochargers, it represents a quantum leap in turbo engineering, delivering immediate response, high power output and superior fuel efficiency. With the BMW 335i Coupé, all the traditional drawbacks of petrol turbos - turbo lag, high fuel consumption and increased wear have become a thing of the past. The two small, parallel turbochargers ensure that there is plenty of power on tap, right from the word go. Superior fuel efficiency comes courtesy of the sophisticated new direct petrol injection system and the heat-resistant turbine wheel, which dispenses with the need for fuel enrichment, thus avoiding increased fuel consumption under full load. In addition, this also increases the life of the turbocharger. The new turbo straight-six with High Precision Injection delivers 15 per cent more power than the 3.0-litre engine without turbo, while maximum torque increases by a full 30 per cent.

The unmatched refinement of BMW six-cylinder in-line engines, their high power output and low fuel consumption are also prime features of all the other engines available for the BMW 3 Series Coupé (see Specifications compared at end of eNewsletter).

- BMW 325i Coupé: 2.5-litre six-cylinder in-line engine, 160 kW/6500 rpm.
- BMW 335i Coupé: 3.0-litre six-cylinder in-line engine with High Precision Injection and Twin Turbo, 225 kW/5800 rpm.



Perfectly tuned: the BMW 3 Series Coupé's chassis delivers a level of performance and agility that matches the car's dynamic looks.

Active Steering available as option.

The unique Active Steering (optional) enable an even more exhilarating and dynamic driving experience in the new BMW 3 Series Coupé.

• Optional Active Steering with direct steering ratio at low speeds and a more indirect steering ratio at higher speeds, for enhanced safety.

Safety and comfort: a plethora of equipment options.

With the new BMW 3 Series Coupé, BMW once more demonstrates its powers of innovation. In the areas of safety, comfort and functionality, the new BMW 3 Series Coupé offers equipment options that other premium manufacturers only offer in higher vehicle segments.

- Adaptive Headlights (optional) are combined for the first time with the new turning light for better visibility when turning into side streets, manoeuvring or negotiating hairpin bends.
 - Electric seatbelt handover for enhanced comfort when buckling up.
- Body stiffness increased by 25 per cent, for optimum steering precision and maximum occupant protection.
- Runflat tyres.
- Unique in its class: High-Beam Assistant (optional) automatically alternates between high beam and low beam when driving in the dark.
- Active Cruise Control (optional).
- Comfort access system (optional but part of Exclusive model).

The competitors – Mercedes and Alfa, with an Audi to come.

Core competitor: Mercedes-Benz

CLK 500 – solid presentation, but lacks sporting ability, being aimed at an older demographic.



The new Alfa Brera Coupé – distinctive Italian style, but with weaknesses in terms of quality, interior space and fuel efficiency.

The strongest competitor for the BMW 3 Series Coupé is of course the Mercedes-Benz CLK Coupé. The Alfa Brera is a new competitor. Another strong competitor will join the fray at the end of 2007: Audi is due to present a new mid-range coupé called the A5 in late 2007, according to press reports. Based on the A4 and A6, we can expect a four-seater featuring an emotive exterior design.

- Mercedes-Benz CLK Coupé lacks sporting personality compared to the BMW 3 Series Coupé, and the soft curves in its styling make it less distinctive. The new Mercedes-Benz CLK generation is due to be launched in 2008/09.
- Alfa Brera, based on the new Alfa 159 Sedan strong on charisma and performance, but with significant weaknesses in terms of workmanship, interior space and fuel efficiency.
- Future Audi coupé (expected to go under the name A5) due to be launched in late 2007, according to press reports. 2+2 seater featuring engineering content from the A4 and A6.



Elegant and dynamic, whichever way you look at it: clean horizontal lines define the side and rear views of the new BMW 3 Series Coupé.

Selling points overview:

- The BMW 3 Series Coupé is a new, attractive addition to the BMW 3 Series, due to be launched in September 2006.
- Key features: striking design, high performance, supreme agility and unmistakable elegance.
- New top engine in the BMW 335i Coupé: first BMW engine to feature High Precision Injection (second-generation direct injection) and Twin Turbo, 225 kW/5800 rpm.
- New daytime driving lights using the Corona rings (world première) and shallower kidney grille make for an unmistakable front view.
- Innovative equipment options such as Active Steering, Adaptive Headlights – combined for the first time with the new turning light – and High-Beam Assistant.
- The BMW 3 Series Coupé is the top competitor in a field that includes the Mercedes-Benz CLK and Alfa Brera. A new four-seater coupé from Audi is due to be launched in late 2007, according to press reports.

		BMW 325i	Alfa Brera 2.2 JTS		
Engine	Design/cylinders	In-line/6	In-line/4		
Capacity	CC	2497	2198		
Max. output	kW/rpm	160/6500	136/6500		
Max. torque	Nm/rpm	250/2750-4000	230/4500		
0–100 km/h	sec	6.9	8.6		
Top speed	km/h	247	222		
Fuel consumption	l/100 km	8.4	9.4		
Length/width/height	mm	4580/1782/1395	4410/1830/1341		
Wheelbase	mm	2760	2528		
Unladen weight	kg	1495	1545		
Luggage capacity		440	300		
Retail price	R	330,500	TBA		
		BMW 335i	Mercedes-Benz CLK 350	Mercedes-Benz CLK 500*	
Engine	Design/cylinders	In-line/6	V/6	V/8	
Capacity	CC	2979	3498	5461	
Max. output	kW/rpm	225/5800	200/6000	285/6000	
Max. torque	Nm/rpm	400/1300-5000	350/2400-5000	530/2800-4800	
0–100 km/h	sec	5.5	6.9	5.2	
Top speed	km/h	250	250	250	
Fuel consumption	l/100 km	9.5	9.7	11.4	
Length/width/height	mm	4580/1782/1395	4652/1740/1413	4652/1740/1413	
Wheelbase	mm	2760	2715	2715	
Unladen weight	kg	1600	1675	1675	
Luggage capacity	L	430	435	435	
Retail price	R	471,000	520,000	579,000*	

Specifications compared:

Note: *Latest European CLK 500 specifications but still old (225 kW) retail price.

Code	Item		Recommended	Recommended
		Description	retail (incl. VAT)	retail (incl. VAT)
	Vehicle		325i (WB32)	335i (WB72)
	3 Series Coupe		330,500	471,000
	Motorplan		26,000	34,200
	Paint		325i (WB32)	335i (WB72)
300	Alpine White		no cost	no cost
668	Black II		no cost	no cost
354	Titanium Silver		1,800	1,800
475	Black Sapphire		1,800	1,800
A22	Sparkling Graphite Metallic		1,800	1,800
A34	Arctic Metallic		1,800	1,800
A35	Monaco Blue Metallic		1,800	1,800
A43	Deep Green metallic		1,800	1,800
A51	Montego Blue		1,800	1,800
A52	Space Grey		1,800	1,800
	* •		005: (MB00)	005: (11070)
	Trim		325i (WB32)	335i (WB72)
LCAD LCD1	Leather Dakota Grey		Std	Std
-	Leather Dakota Coral Red		Std	Std
LCD2 LCD3	Leather Dakota Jadegrey Leather Dakota Saddlebrown		Std Std	Std Std
LCGE	Leather Dakota Saddlebrown		Std	Std
LCSW	Leather Dakota Black		Std	Std
LRD4	Leather Walknappa Camel		8,500	na
LRGE	Leather Walkhappa Creambeige		8,500	na
LRSW	Leather Walknappa Black		8,500	na
	Wheels		325i (WB32)	335i (WB72)
2C4	Light-alloy Wheels Star Spoke 157		550	na
2C5	Light-alloy Wheels Star Spoke 185		Std	na
2C6	Light-alloy Wheels V-spoke 189 with mixed tyres		10,600	4,600
2HC	Light-alloy Wheels Radial Spoke 187		550	na
2KE	Light-alloy wheels V-spoke 188 with mixed tyres		6,000	Std
	ZA Standard		005: (11/000)	005: (11/270)
212	Brake System, Country-specific Equiment		325i (WB32) Std	335i (WB72) Std
212 249	Brake System, Country-specific Equiment Multifunction steering wheel		3251 (WB32) Std Std	3351 (WB72) Std Std
		remote control for radio (volume, station search, title search, station buttons) In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option	Std	Std
249	Multifunction steering wheel	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys)	Std Std	Std Std
		In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' option code 609 'Navigation system	Std	Std
249 255 302	Multifunction steering wheel	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with thicker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior- movement sensor, tilt sensor. Including siren with emergency power supply, reading lights and soft-light, front	Std Std	Std Std
249 255	Multifunction steering wheel Sports leather steering wheel (3 spoke)	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with thicker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitiong doors, engine-compartment lid and tailgate, battery voltage, interior- movement sensor, tilt sensor. Including siren with emergency power supply, reading	Std Std Std	Std Std Std
249 255 302 428	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with thicker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior- movement sensor, till sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations	Std Std Std	Std Std Std
249 255 302 428 441	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit Smoker's package	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hitcker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and talgate, battery voltage, interior- movement sensor, till sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local	Std Std Std Std Std Std	Std Std Std Std Std Std
249 255 302 428 441 481	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hicker im. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior- movement sensor, till sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations front: ashtray and lighter instead of storage tray, rear: ashtray in centre console length, height, till and thighrest manually adjustable, with nets on the rear of the driver's and front passenger's backrests. Including electric adjustment of backrest side bolsters. Not in combination with upholstery optioncode "L.P" Leather Walknappa"	Std Std Std Std	Std Std Std Std
249 255 302 428 441 481	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit Smoker's package	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hitcker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior- movement sensor, fill sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations front: ashtray and lighter instead of storage tray, rear: ashtray in centre console length, height, tilt and thighrest manually adjustable, with nets on the rear of the driver's and front passenger's backrests. Including electric adjustment of backrest side bolsters.	Std Std Std Std Std Std	Std Std Std Std Std Std
249 255 302 428 441 481 481	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit Smoker's package Sport seats for driver and front passenger	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hitker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior-movement sensor, till sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations front: ashtray and lighter instead of storage tray, rear: ashtray in centre console length, height, tilt and thighrest manually adjustable, with nets on the rear of the driver's and front passenger's backrests. Including electric adjustment of backrest side bolsters. Not in combination with upholstery optioncode "LR" Leather Walknappa" decorative finishers door tim in the front/side trim rear, decorative finisher inste. START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey.	Std Std Std Std Std Std Std	Std Std Std Std Std Std
249 255 302 428 441 481 481	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit Smoker's package Sport seats for driver and front passenger Fine-wood trim poplar grain grey Interior trim finishers black high-gloss	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hicker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior- movement sensor, til sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations front: ashtray and lighter instead of storage tray, rear: ashtray in centre console length, height, tilt and thighrest manually adjustable, with nets on the rear of the driver's and front passenger's backrests. Including electric adjustment of backrest side bolsters. Not in combination with upholstery optioncode "LRP" Leather Walknappa" decorative finishers instrument panel, decorative finishers centre console, decorative finisher door trim in the front/side trim rear, decorative finishers centre console, decorative finisher door trim in the instrument panel, decorative finisher centre console, decorative finisher door trim in the front/side trim rear, decorative finisher in the centre console extension front high-gloss. Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey. decorative finisher instrument touster, adjuster units of fresh-air out-lets in chrome Pearl Grey.	Std Std Std Std Std Std 3,200	Std Std Std Std Std Std Std
249 255 302 428 441 481 4AS	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit Smoker's package Sport seats for driver and front passenger Fine-wood trim poplar grain grey	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hitcher rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior-movement sensor, till sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations front: ashtray and lighter instead of storage tray, rear: ashtray in centre console length, height, tilt and thighrest manually adjustable, with nets on the rear of the driver's and front passenger's backrests. Including electric adjustment of backrest side bolsters. Not in combination with upholstery optioncode "LR" Leather Walknappa" decorative finishers instrument panel, decorative finishers centre console, decorative finisher of the fort/side trim rear, decorative finisher induced Greative finisher instrument panel, decorative finisher in centre console extension front in fine-wood trim poplar grain gray. Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey. Standard equipment tube, adjuster units of fresh-air out-lets in chrome Pearl Grey. Standard equipment with upholstery option code LC "Leather Dakots" and LR "Leather Walknappa"	Std Std Std Std Std Std 3,200	Std Std Std Std Std Std Std
249 255 302 441 481 4AS 4AT	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit Smoker's package Sport seats for driver and front passenger Fine-wood trim poplar grain grey Interior trim finishers black high-gloss Armrest front, retractable	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hitcker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior-movement sensor, till sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations front: ashtray and lighter instead of storage tray, rear: ashtray in centre console length, height, tilt and thighrest manually adjustable, with nets on the rear of the driver's and front passenger's backrests. Including electric adjustment of backrest side bolsters. Not in combination with upholstery optioncode "LR" Leather Walknappa" decorative finisher centre console extension front in fine-wood trim poplar grain gray. Door handle, START/STOP button and surround of scale rings in the instrument panel, decorative finisher in curte console extension front back high-gloss. Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey. decorative finishers instrument panel, decorative finisher centre console decrative finisher door trim in the front/side trim rear, decorative finisher in centre console extension front black high-gloss. Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey. decorative finisher instrument panel, decorative finsiher in centre console extension front black hi	Std Std Std Std Std Std Std Std Std Std	Std Std Std Std Std Std Std Std Std Std
249 255 302 441 481 4AS 4AT	Multifunction steering wheel Sports leather steering wheel (3 spoke) Alarm system with radio remote control Warning triangle and first aid kit Smoker's package Sport seats for driver and front passenger Fine-wood trim poplar grain grey Interior trim finishers black high-gloss Armrest front, retractable	In combination with option codes 640 'Car telephone preparation' / 644 'Preparation for mobile phone with Bluetooth interface' additional remote control for telephone functions including two keys 'Mode' and 'Recirculated Air' (in combination with option code 606 'Navigation system Business' / option code 609 'Navigation system Professional' two individually programmable keys) 369 mm diameter with hitker rim. Including gear lever knob or selector lever handle and handbrake grip in leather for monitoring doors, engine-compartment lid and tailgate, battery voltage, interior-movement sensor, till sensor. Including siren with emergency power supply, reading lights and soft-light, front with integrated storage of the first-aid kit underneath luggage-compartment floor and warning triangle behind side trim, left. ECE version. Note: please observe local regulations front: ashtray and lighter instead of storage tray, rear: ashtray in centre console length, height, tilt and thighrest manually adjustable, with nets on the rear of the driver's and front passenger's backrests. Including electric adjustment of backrest side bolsters. Not in combination with upholstery optioncode "LR" Leather Walknappa" decorative finishers door tim in the front/side trim rear, decorative finisher in the centre console extension front in fine-wood trim poplar grain gray. Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey.	Std Std Std Std Std Std Std Std Std Std	Std Std Std Std Std Std Std Std Std Std

Code	Item		Recommended	Recommended
		Description	retail (incl. VAT)	retail (incl. VAT)
534	Air-conditioner with microfilter	tully automatic temperature stratification and air volume control, separate temperature control for driver's side and passenger's side, variable-temperature rear interior ventilation by nozzles in centre console, variable-temperature storage compartment in the centre console, including solar sensor and fogging sensor, Max-Cool and residual-heat buttons, automatic air recirculation control and active carbon filter	Std	Std
544	Cruise control with brake function	control by separate steering-stalk lever. Preset speed is maintained by manipulation of the throttle and the brakes. Desired speed and operating mode are displayed in the instrument cluster.	Std	Std
548	Speedometer with kilometer reading		Std	Std
5DS 609	Luggage-compartment emergency release Professional Navigation system (Map)	extra with option code 606 'Navigation system Business': - Large 8.8 colour flat screen (LCD), divided into main window and assistant window - Map display - iDrive controller with haptic feedback - Auxiliary ventilation.	Std 19,000	Std Std
640	Car telephone preparation	consisting of connectors and microphone cable, telephone aerial, universal storage tray.	Std	Std
663	Radio: BMW Professional	extra with Standard radio: "Provide study with the standard radio" - FM/AM/LW RDS single tuner - CD player including MP3 - Title search - Forward and reverse - Scan, random. Two-line display for extended display of telephone numbers, names and audio/MP3 titles. Direct telephone control by Soft-Key buttons and push/turn button. Adjustment of units and language by means of push/turn button. On-board computer in the display	Std	na
676	HiFi loudspeaker system	HiFi loudspeaker system with a total of 10 loudspeakers, 3-way system with: - 4 midrage speakers (2 in the front doors, 2 in the rear doors) - 4 tweeters (2 in the front doors, 2 in the rear doors). Output power with a total of 4 x 25 W - 2 central bass speakers underneath the seats (music output power 2 x 40 W). Amplifier with vehicle-specific equalising	4,600	Std
694	Preparation for BMW 6 CD changer	the preparation comprises only the wiring from CD changer to radio	Std	Std
818	Main battery switch		Std	Std
823	Hot climate countries version		Std	Std
845 850	Acoustic belt warning Additional tank filling for export		Std Std	Std Std
853	Language version English		Std	Std
877	Deletion cross-over DWA arming		Std	Std
880	Owner's handbook/service booklet		Std	Std
8S3	Automatic lock when driving away		Std	Std
8SD 8SL	Sump guard countries Preparation for trailer tow hitch	note national-specific assignment	Std Std	Std Std
8SM	VIN visible from exterior		Std	Std
9AA 925	Shipping protection		Std Std	Std Std
925	Shipping protection ZA Optional		325i (WB32)	335i (WB72)
205	Automatic Transmission with Steptronic	6-speed automatic transmission with Steptronic and adaptive transmission control including Shiftlock/Interlock. Selector lever handle in leather with spider in pearl- gloss matt chrome	13,700	13,700
217	Active Steering	speed-related change of the steering angle for more precise, more direct steering, including Servotronic. Not with SA3AC	na	11,200
226	Sports suspension settings	stiffer spring/damper setup with vehicle lowered 15 mm	2,900	2,900
2XA 313	Sports leather steering wheel with gearshift paddles and multifunction Exterior mirror package(electricall)	Recommended with SA205. Ony with SA205 exterior mirros electrically foldable. Automatic parking function for front passenger's side mirror. Including heating for exterior mirrors and windscreen washer jets (standard for 6-cylinder). Key-dependent memory function for exterior mirrors.	2,100	2,100
320	Model designation, deletion	11111010.	no cost	no cost
322	Comfort access	keyless access to the vehicle (driver's and passenger's door, tailgate and fuel filler cap) and keyless starting of the vehicle	5,000	5,000
358	Climate comfort windscreen	infrared reflecting, adapted to green coloured side windows. Comprises: - 521 Rain sensor with automatic driving lights control	1,450	1,450

Code	Item		Recommended	Recommended
		Description	retail (incl. VAT)	retail (incl. VAT)
3AC	Trailer tow hitch		6,500	6,500
		released electrically when needed by means of switch on right in luggage- compartment trim, can be pivoted into position, mechanical lock, including trailer stabilisation monitor, concealed and permanently installed behind bumper. Not with SA217 Active Steering		
403	Glass roof, electric with sliding and tilting function	with integrated slipstream deflector and sun protection with floating headliner. Convenient opening feature operated by car key and one-touch function.	8,050	8,050
415	Sunblind for rear window , electrical		2,450	2,450
430	Interior and exterior mirrors	exterior mirrors electrically foldable, including heating for exterior mirrors and windscreen washer jets (standard for 6-cylinder), automatic parking function for passenger-side exterior mirror, key-dependent memory function for exterior mirrors.	3,600	3,600
		Comprises: - 431 Interior rear-view mirror with automatic anti-dazzle function		
431	Automatic anti-dazzle interior mirror	electrochromic interior mirror including soft-light and reading light. Included in	1,450	1,450
150		option code 430 'Interior and exterior mirrors with automatic anti-dazzle function	5.500	0.1
459	Seat adjustment, electric with memory	electric adjustment of all seat levels for driver and front passenger. Thighrest in combination with sport seats mechanically adjustable. Headrest height with manual adjustment. 2 memory positions for driver's seat. Comprises:	5,500	Std
		Mirror memory for driver Automatic parking function for front passenger-side exterior mirror Heated exterior mirrors		
470	Child seats ISOFIX attachment	anchorages for one ISOFIX child seat at front passenger's seat. Passenger-side airbag can be deactivated by keyswitch.	850	850
400	Lumber current for the second form	Note: sale of ISOFIX seats via trade outlets/BMW Parts service electric height and depth adjustment	2.000	2,000
488 493	Lumbar support for driver and front Storage compartment package	centre console at rear with two 12 V sockets and storage compartment (with	3,000 950	3,000 950
		option code 441 'Smoker's package': ashtray), backrest nets on the front-seat backrest		
494	Seat heating for driver and front passenger	heated: seat cushion, backrest	3,100	3,100
4AB	Fine-wood trim Burled Walnut	Decorative finisher in instrument panel, Decorative finisher in centre console, Decorative finisher in door tims front/rear fine-wood tim burled walnut oor handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air outlets in chrome Pearl Grey	3,200	no cost
4AC	Fine-wood trim Poplar grain natural		3,200	no cost
		 Decorative finisher in instrument panel, decorative finisher in centre console, decorative finisher in door trims front/rear fine-wood trim poplar grain Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey. 		
4AD	Interior trim finishers Aluminium,	 Decorative finisher in instrument panel, decorative finisher in centre console, decorative finisher in door trim front/rear version aluminium with lengthwise fine cutting Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air outlets in chrome Pearl Grey. 	2,150	no cost
4AE	Armrest front, retractable	two-part sliding armrest segment, left. Storage volume is not restricted	850	Std
4AS	Fine-wood trim poplar grain grey	decorative finishers instrument panel, decorative finishers centre console, decorative finisher door trim in the front/side trim rear, decorative finisher in the centre console extension front in fine-wood trim poplar grain gray. Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air out-lets in chrome Pearl Grey.	3,200	Std
4AT	Interior trim finishers black high-gloss	decorative finisher instrument panel, decorative finisher centre console, decorative finisher door trim in the front/side trim rear, decorative finisher in centre console extension front black high-gloss. Door handle, START/STOP button and surround of scale rings in the instrument cluster, adjuster units of fresh-air outlets in chrome Pearl Grey. Standard equipment with upholstery option codes LC "Leather Dakota" and LR "Leather Walknappa"	Std	no cost
4NA	Interior mirror with digital compass	display of the compass direction exclusively in English	850	850

Code	Item		Recommended	Recommended
ooue		Description	retail (incl. VAT)	retail (incl. VAT)
507	Park Distance Control (PDC) rear	acoustic warning (and visual warning in combination with option code 602 'On- board monitor with TV and on-board computer/'606 Navigation system Business'/609 'Navigation system Professional') of proximity of obstacles to the rear of the car. Sensors in the bumper painted in body colour	3,500	3,500
508	Park Distance Control(PDC) front & rear	acoustic warning (and visual warning in combination with option code 602 'On- board monitor with TV and on-board computer//606 'Navigation system Business'/609 'Navigation system Professional') of proximity of obstacles to the front and rear of the car. Manual deactivation. Sensors in the bumper painted in body colour	6,100	6,100
521	Rain sensor and automatic headlight	automatic activation/intermittent-wipe control for windscreen wipers and automatic activation of driving lights when dark	1,050	1,050
524	Adaptive headlights	headlight-beam distribution variable. Beam direction controlled by pivot-mounted headlights, using information about speed, steering angle and rate of yaw. Not active when car is reversing or steering turned to the left (traffic driving on right) while car is at a standstill, so as not to daze oncorning traffic. Comprises: automatic beam-throw control	3,600	3,600
541	Active cruise control	the selectable distance from the vehicle in front is maintained by radar, and the car accelerates and brakes automatically	12,750	12,750
563	Extended light package	front: reading lights/lighting for vanity mirror (standard for 6-cylinder), handle area illumination for door handle, exit lighting, footwell lights, rear: reading lights and soft-light (standard for 6-cylinder), handle area illumination for door handle	1,450	1,450
606	Business Navigation system (Arrow)	Scolour monitor, arrow display/ dynamic route planning: Operation via iDrive Controller. Including MP3 decoder. Extra with standard radio: FM/AM/LW RDS double tuner with TMC, audio CD (1 DVD player for audio and navigation): - Title search - Forward/reverse - Scan, random. Extended Personal Profile functions can be set by means of iDrive, including on- board computer with extended functions and auxiliary ventilation.	12,500	n/a
609	Professional Navigation system (Map)	Additional and the second seco	19,000	std
620	Voice control	for various telephone, entertainment and navigation functions, voice control of, for example: - Audio transmitters, audio sources, tracks - Air-conditioning settings - Navigation displays - Telephone Speaker-independent, RHD language English standard.	3,100	3,100
644	Bluetooth compatable cellphone prep	charger and hands-free facility for BMW-approved Bluetooth mobile phones, vehicle interface for operation via option code 663 "Badio BMW Professional" or iDrive, voice control of phone, aerial with aerial connection to the mobile phone. Note:	3,000	3,000
672	CD changer for 6 CD's	 Mobile phone and mobile phone holder available through BMW Parts service with fast forward/reverse, forward/reverse skip, scan (automatically plays start of titles in sequence), randomplay. MP3 decoding in combination with option codes 663 'Radio BMW Professional', 602 'On-board monitor with TV', 606 'Navigation system Business' or 609 'Navigation system Professional'. Located in luggage 	3,500	3,500
676	HiFi loudspeaker system	compartment on the left HiFi loudspeaker system with a total of 10 loudspeakers, 3-way system with: - 4 midrange speakers (2 in the front doors, 2 in the rear doors) - 4 tweeters (2 in the front doors, 2 in the rear doors). Output power with a total of 4 x 25 W - 2 central bass speakers underneath the seats (music output power 2 x 40 W). Amplifier with vehicle-specific equalising	4,600	std
677	HiFi loudspeaker LOGIC 7 system	BMW high-end loudspeaker system with a total of 13 loudspeakers: - 2 high-power central bass speakers, output power 2 x 70 W - 6 high-power midrange speakers (1 in each front and rear door, 2 in headliner) - 4 high-power midrange speaker in the middle of the instrument panel. Total output power of tweeters and midrange speakers 7 x 40 W. Selectable surround function as well as vehicle- and speed-specific equalising etra-dark green glass for rear window and rear doorside windows	8,350	3,750
761 ZDL	Sun protection glazing Price charge for 508 (replaces 507) in Exclusive Model (7RS + ZCF/G)	exuaruaru green giass ior rear window and tear door/side windows	2,700 2,600	2,700 2,600
			205: (HD00)	225: (11070)
7RS + ZCF/G	Packages Exclusive Model	- 322 Comfort Access - 403 Glass suroof - 431 Interior mirror with auto anti-dazzle - 432 Retractable front armrest - 493 Storage compartment package - 507 PDC rear - 521 Rain sensor and automativ headlight control - 524 Adaptive headlights - 5AC High-beam assistant - 5631 Inbits package	<u>325i (WB32)</u> 21,000	335i (WB72) 21,000